## Branch Manager Job Description:

We are looking for a talented Branch Manager to assign, direct and supervise branch activity at our Midtown Kansas City location. You will manage staff, foster a positive work environment, and ensure customer satisfaction. Successful candidates will have a hands-on approach and will be committed to the expansion and success of the bank by increasing productivity and achieving sales goals.

## Responsibilities:

- Engage with customers and community members through telephone conversations, lunch meetings, local networking events and community activities to promote the bank and meet growth goals.
- Assess local market conditions and identify current and prospective sales opportunities.
- Provide training, coaching, professional development and motivation to branch staff ensuring they perform their job duties according to company policies and procedures while complying with all applicable federal and state regulations.
- Network to attract business and improve the presence and reputation of the branch and company
- Locate areas of improvement and propose corrective actions that meet challenges and leverage growth opportunities.

## Job requirements:

- Proven branch management experience, as a bank manager or similar role
- Ability to meet sales targets and production goals
- Familiarity with industry's rules and regulations
- Customer focused
- Ability to analyze problems and strategize for better solutions
- Accurate and precise attention to detail

## We offer a competitive benefit package that includes:

- Health/Dental/Vision insurance after 60 days with very reasonable premiums
- Paid vacation and Personal Time off after 90 days
- Term life and disability insurance after 90 days premiums paid 100% by the bank
- IRA matching contribution up to 3%
- Free Employee Assistance Program
- Free banking services checking, savings and safe deposit box

Great American Bank has been identified as a 2021 Top 5 Small Bank in Kansas City by the Kansas City Business Journal. In addition, for the past 2 years DepositAccounts.com has ranked Great American Bank as one of the top 200 Healthiest Banks in the nation and Bauer Financial has given us a 5 Star Rating!

Apply at <a href="https://go.apply.ci/s/6C7BBA0000">https://go.apply.ci/s/6C7BBA0000</a>